Entrepreneurial Characteristics Worksheet

Put a check mark in the column that reflects your disposition:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| 25 CHARACTERISTICS | I Panic here | I’m not great here | I’m OK with this | I’m OK here | I excel at this | Problem? |
|  | *Poor* | *Weak* | *Average* | *Good* | *Awesome* |  |
| Drive and Energy (or “I am tireless”) |  |  |  |  |  |  |
| Self confidence |  |  |  |  |  |  |
| Long Term Involvement |  |  |  |  |  |  |
| Money is not an end in itself (yardstick for progress) |  |  |  |  |  |  |
| Persistent problem solving. Difficulties do not overwhelm |  |  |  |  |  |  |
| Ability and commitment to set goals |  |  |  |  |  |  |
| Moderate risk taker |  |  |  |  |  |  |
| Failure as Opportunity |  |  |  |  |  |  |
| Use of feedback, learning from errors |  |  |  |  |  |  |
| Takes Initiative, seeks personal responsibility |  |  |  |  |  |  |
| Use of outside resources. Not afraid of saying “I don’t know” |  |  |  |  |  |  |
| Compete against self-imposed standards |  |  |  |  |  |  |
| Master of own fate |  |  |  |  |  |  |
| Tolerance of ambiguity and uncertainty |  |  |  |  |  |  |
| Independence, individuality, relish their freedom |  |  |  |  |  |  |
| Optimistic |  |  |  |  |  |  |
| Innovative and creative (vs competence and efficiency) |  |  |  |  |  |  |
| Gets along well with others/interested in people |  |  |  |  |  |  |
| Flexible/ rolls with the punches |  |  |  |  |  |  |
| Need for high achievement |  |  |  |  |  |  |
| Profit oriented (or social “profit” oriented) |  |  |  |  |  |  |
| Persistent, persevering, determined |  |  |  |  |  |  |
| Integrity |  |  |  |  |  |  |
| Foresight, perceptive, rely on intuition |  |  |  |  |  |  |
| Likes challenges. Sees them as “opportunities” |  |  |  |  |  |  |

*Adapted from:* [*www.socialenterprisefund.ca/uploads/Determining Entrereneurial Profile.pdf*](http://www.socialenterprisefund.ca/uploads/Determining%20Entrepreneurial%20Profile.pdf)